

APPENDIX 1

PROFIT OVER PRODUCTION (POP), LLC BALANCE SHEET AND P&L BEFORE CASH MANAGEMENT

BALANCE SHEET Before Cash Management	
ASSETS	TOTAL
Current Assets	
Bank Accounts	46,792.00
Total Bank Accounts	\$ 46,792.00
Fixed Assets	
Leasehold Improvements	258,385.52
Furniture	126,417.60
Equipment	118,440.88
Accumulated Depreciation	-502,056.00
Total Fixed Assets	\$ 1,188.00
Other Assets	
Goodwill	475,977.39
Loan Closing Costs	709.61
Accumulated Amortization	-333,479.00
Total Other Assets	\$ 143,208.00
TOTAL ASSETS	\$ 191,188.00
LIABILITIES AND EQUITIES	
Liabilities	
Current Liabilities	
Credit Card	25,000.00
Payroll Liabilities	48,679.00
Total Current Liabilities	\$ 73,679.00

Long-Term Liabilities	
Note Payable – Practice Purchase	113,871.72
Note Payable – Computer Hardware	23,941.25
Note Payable – Leasehold Improvements	124,870.03
Total Long-Term Liabilities	\$ 262,683.00
Equity	
Capital Stock	1,000
Retained Earnings	-143,078.00
Net Income	-3,096.00
Total Equity	\$(145,174.00)
TOTAL LIABILITIES AND EQUITY	\$ 191,188.00

PROFIT AND LOSS STATEMENT Before Cash Management	
	TOTAL
Income	
Fee Income	963,051
Refunds	-16,690
Total Income	\$ 946,361
Expenses	
Accounting and Data Processing	67,288
Amortization Expense	31,828
Bank Charges	11,662
Business Promotion	10,646
Contract Labor	3,194
Contributions	3,450
Depreciation	7,304
Dues – Non-Deductible	200
Dues – Professional	4,503

Insurance – Operating	8,504
Interest Expense	18,022
Lab Costs	2,719
Legal and Professional	4,291
Meals and Entertainment	1,775
Meetings – Professional	750
Miscellaneous	332
Office Supplies And Expense	32,497
Professional Supplies	108,053
Rent	33,600
Repairs and Maintenance	495
Retirement Plan Expense	3,576
Safe Harbor Contribution	17,266
Salaries – Staff	262,922
Salary – Doctor	258,000
Taxes – Payroll	31,012
Telephone	8,189
Training and Education	2,111
Travel and Conventions	11,561
Uniforms	2,142
Utilities	1,565
Total Expenses	\$ 949,457
NET INCOME	\$ (3,096)